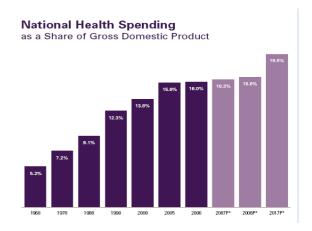
Quality via payment incentives

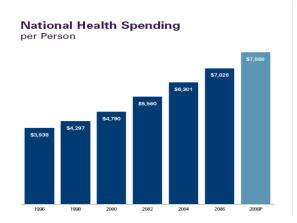
Previously,
quality via
liability
licensing

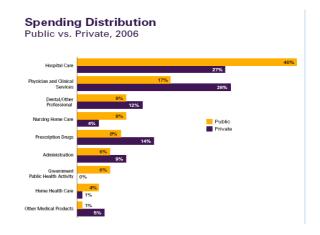
Background
Never events
Readmission penalties
Value Based Purchasing
ACO quality measures
False Claims Act

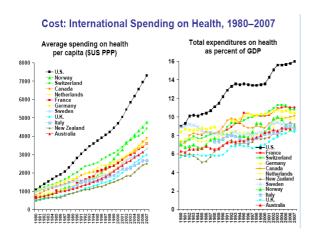
Background

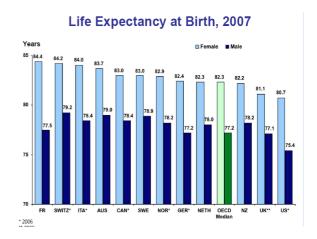
High cost Low value











Fee for service

Payment based on **volume** of services

More you do → more you make



Most healthcare still paid FFS

Shifting from

Volume → Value

as basis of

reimbursement

Moving from FFS to PFP (pay for performance)

Physicians are paid for **each** service they furnish

Hospitals are paid in a more bundled manner, but still for each admission

Change in the market will be from accountable for volume only to accountable for cost and quality outcomes

Medicare Part A

A C

B D

Part A

Inpatient Hospital

Skilled Nursing Facility (limited

to 100 days after H)

Hospice

\$1000 deductible

Part B

Outpatient Hospital

Physician Services

Ambulance

Durable Medical Equipment

\$100/mo premium (amount

somewhat means tested)

Prior to 1983, Medicare paid feefor-service based on charges

In 1983, Medicare started paying based on "Diagnostic Related Groups"

→ shifts risk to hospitals

DRGs are the ~500 most common reasons why people are hospitalized

DRGs classify patients:

Into clinically cohesive groups

Each group demonstrates similar hospital resource consumption and length-ofstay The last "mathematical" formula of the semester, really

Components of amount calculation:

DRG relative weight

Standardized amount

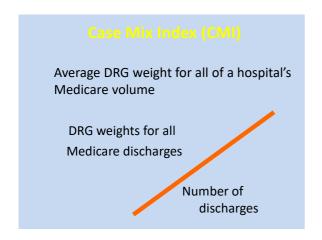
Add-ons



http://www.cms.hhs.gov/AcuteInpatientPPS/FFD/itemdetail.asp?filterType=none&filterByDID=-99&sortB....

DRG	Dx	Weight
143	Chest pain	0.58
127	Heart failure/shock	1.16
103	Heart transplant	15.5

What if you coded and billed chest pain as congestive heart failure?



Components of amount calculation:

DRG relative weight

Standardized amount

Add-ons

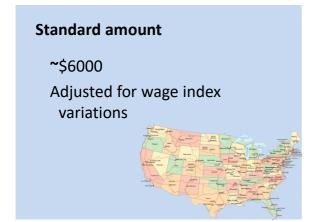




Table 1	Clinical Ca	togovice o	f Workore	Included	in the OMA
Table D	CHINICAL CA	reonties n	i workers	memaea	IN THE COVIA

Clinical Occupation Class	Included Categories of Workers
Nursing	RNs, LPNs, Nurse Aides, Medical Assistants
Physical Therapy	Physical therapists, PT assistants, PT aides
Occupational Therapy	Occupational therapists, OT assistants, OT
	aides
Respiratory Therapy	Respiratory therapists, RT technicians
Pharmacy	Pharmacists, Pharmacist technicians,
	Pharmacist assistants
Dietary	Dietician, Diet technician
Medical and Clinical Laboratory	Lab technologist, Lab technician

DRG	Dx	Weight	Reim
143	Chest pain	0.58 x \$5000 =	\$2900
127	Heart failure/ shock	1.16 × \$5000 =	\$5800
103	Heart transpl.	15.5 x \$5000 =	\$77,500

Components of amount calculation:

DRG relative weight

Standardized amount

Add-ons

Add-ons

Teaching hospital

Disproportionate share of indigent

Sole community hospital

Outlier costs

Reimbursement =

(DRG relative weight

Χ

Standard amount)

+

Add-ons

Benefits

Relative simplicity

Incentivizes hospitals to:

Account for costs they control

Improve productivity

Specialize in the types of cases they can do most efficiently

Problems

Discharge "quicker and sicker"

No adjustments for severity

Never events

Deny reimbursement for costs of treating certain hospital acquired conditions

Errors clearly identifiable and measurable and of a nature such that the risk of occurrence is significantly influenced by the policies and procedures of the health care organization

Surgical Events

Surgery performed on wrong body part Surgery performed on wrong patient Wrong surgical procedure on a patient Retention of a foreign object

Intraoperative or immediately postoperative death in a normal healthy patient

Product or Device Events

Patient death or serious disability associated with the use of contaminated drugs, devices, or biologics

Patient death or serious disability associated with device used other than intended

Patient death or serious disability associated with intravascular air embolism

Patient Protection Events

Infant discharged to the wrong person

Patient death or serious disability associated with patient disappearance > 4 hours

Patient suicide, or attempted suicide resulting in serious disability, while being cared for in a healthcare facility

Care Management

Patient death or serious disability associated with a medication error

Patient death or serious disability associated with a hemolytic reaction due to transfusion of the wrong blood type

Maternal death or serious disability associated with labor or delivery on a low-risk pregnancy

Stage 3 or 4 pressure ulcers acquired after admission to a healthcare facility

Environmental Events

Patient death or serious disability associated with an electric shock

Any incident in which a line designated for oxygen or other gas contains the wrong gas or is contaminated by toxic substances

Patient death or serious disability
associated with a burn
associated with a fall
associated with the use of restraints or bedrails

Criminal Events

Any instance of care ordered by or provided by someone impersonating licensed provider

Abduction of a patient of any age

Sexual assault on a patient within or on the grounds of a healthcare facility

Death or significant injury of a patient or staff member resulting from a physical assault

Many private insurers follow Medicare on this (and on most policies)

Readmissions



Hospital Readmissions Reduction Program (Oct. 1, 2012)

ACA 3025, 42 USC 1886q, 42 CFR 412.150-54 Hospitals with excess numbers of patients returning within 30 days of discharge following treatment for heart attack, heart failure and pneumonia

Medicare payments for all patients docked up to 1% in FY 2013 up to 2% in FY 2014

up to 3% in FY 2015

FY 2015

> 2600 hospitals will see Medicare payments docked Complications from treatments received during a hospital stay

Inadequate treatment

Inadequate care coordination and follow up care in the community



Value Based Purchasing Program

Lose or gain percentage of regular Medicare reimbursements based on **performance** on 24 measures

3 types of measures
Process
Patient satisfaction
Mortality

Process measures 45%

Clinical guidelines

e.g. Averting Blood Clots in Heart Attack Patients. Percent of heart attack patients given medication to avert blood clots within 30 minutes of arrival at the hospital.

e.g. Prompt Antibiotic Treatment. Percent of patients that received an antibiotic within an hour of surgery.

Patient satisfaction 30%

Percent of patients who said they "always" had a favorable experience:

- e.g. How well nurses communicated
- e.g. How well doctors communicated
- e.g. How clean and quiet the hospital room and hall were

Mortality rates 25%

pneumonia

among Medicare patients admitted heart attack heart failure

1.25%1.5% in Oct. 2014Eventually 2%



Organization of providers that agree to be accountable for quality, cost, overall care of beneficiaries

>300 serving 5 million (10%) Medicare beneficiaries

Eligible to **share** in savings only if

- 1. There are savings
- 2. Meet quality performance thresholds

Patient/Caregiver Experience

ACO #1 Getting Timely Care, Appointments, and Information

ACO #2 How Well Your Doctors Communicate

ACO #3 Patients' Rating of Doctor

ACO #4 Access to Specialists

ACO #5 Health Promotion and Education

ACO #6 Shared Decision Making

ACO #7 Health Status/Functional Status



Care Coordination/Patient Safety

ACO #8 Risk Standardized, All Condition Readmissions

ACO #9 ASC Admissions: COPD or Asthma in Older Adults

ACO #10 ASC Admission: Heart Failure

ACO #11 Percent of PCPs who Qualified for EHR Incentive Payment

ACO #12 Medication Reconciliation ACO #13 Falls: Screening for Fall Risk

Preventive Health

ACO #14 Influenza Immunization

ACO #15 Pneumococcal Vaccination

ACO #16 Adult Weight Screening and Follow-up

ACO #17 Tobacco Use Assessment and Cessation
Intervention

ACO #18 Depression Screening

ACO #19 Colorectal Cancer Screening

ACO #20 Mammography Screening

ACO #21 Proportion of Adults who had blood pressure screened in past 2 years

At-Risk Population Diabetes

ACO #22. Hemoglobin A1c Control (HbA1c) (<8 percent)

ACO #23. Low Density Lipoprotein (LDL) (<100 mg/dL)

ACO #24. Blood Pressure (BP) < 140/90

ACO #25. Tobacco Non Use

ACO #26. Aspirin Use

ACO #27 Percent of beneficiaries with diabetes whose HbA1c in poor control

ACO #28 Percent of beneficiaries with hypertension whose BP < 140/90

At-Risk Population IVD

ACO #29 Percent of beneficiaries with IVD with complete lipid profile and LDL

ACO #30 Percent of beneficiaries with IVD who use Aspirin or other ACO #31 Beta-Blocker Therapy for LVSD

At-Risk Population CAD

ACO #32. Drug Therapy for Lowering LDL Cholesterol ACO #33. ACE Inhibitor or A